

Largest Business Telephone Companies

Ranked by number of South Florida stations supported as of Aug. 1, 2009

Rank 2009 2008	Company name Address	Phone Fax Web site	Stations supported* 2009 2008	S. Fla. accounts staff	Manufacturers represented**	Services/products offered**	Three notable clients	Top local executive Year established
1 1	Comphax Communications 1373 S.W. 12th Ave. Pompano Beach 33069 www.iwantcomphax.com	(954) 942-3700 (954) 941-5003	2,015,713 1,647,492	15,838 WND	NEC, Panasonic	Business and residential systems, VoIP, unified messaging, voice, data and fiber cabling	Price Costco HSBC Banks Wachovia DHL	Jim Schwartz 1988
2 2	ABC Telecom 1776 N. Pine Island Road, Suite 326 Fort Lauderdale 33322							
3 5	Unique Communications 3650 Coral Ridge Drive, Suite 110 Coral Springs 33065							
4 3	Mitel 1193 Newport Center Drive W. Deerfield Beach 33441							
5 4	TeleSwitch 2920 N.W. 109th Ave. Miami 33172							
6 6	Telcorp Communications 750 E. Sample Road, Building 3, Suite 242 Pompano Beach 33064							
7 7	Concord Communications 7301 N. University Drive, Suite 202 Tamarac 33321							
8 8	Telesystems of Florida 253 N.E. 166th St. Miami 33162							
9 11	Shared Technologies 6455 N.W. Fifth Way Fort Lauderdale 33309							
10 12	Teleco South Florida 606 S. Military Trail Deerfield Beach 33442							
11 NR	NEC Unified Solutions 1001 Yamato Road, Suite 105 Boca Raton 33431							
12 NR	ComDesign 6555 N. Powerline Road, Suite 407 Fort Lauderdale 33309							
13 13	Communications by Johnson 3866 Prospect Ave., No. 3 Riviera Beach 33404							
14 NR	Black Box Network Services 2520 Powerline Road N. Pompano Beach 33069							
15 NR	ITS Integrated Telecom Solution: 3570 Consumer St., No. 6 West Palm Beach 33404							
16 16	Telstar Communications 2855 N.W. 112th Ave., Bay 1 Miami 33172							
17 17	Horizon Telecom Systems 14050 N.W. 82nd Ave. Miami Lakes 33016							

TOP 5

STATIONS SUPPORTED

Comphax Communications	2,015,713
ABC Telecom	1,502,712
Unique Communications	1,384,766
Mitel	1,240,000
TeleSwitch	893,292

TOP 5 BY EMPLOYEES

SOUTH FLORIDA EMPLOYEES

Black Box Network Services	120
TeleSwitch	73
ComDesign	40
Teleco South Florida	37
Mitel	32

TOP 5 BY ACCOUNTS

SOUTH FLORIDA ACCOUNTS

Comphax Communications	15,838
ABC Telecom	14,860
Concord Communications	10,320
Teleco South Florida	9,741
Telcorp Communications	7,519

UPCOMING LISTS

- **Sept. 18:** Minority-owned businesses
- **Sept. 25:** Community banks (second quarter), Credit unions
- **Oct. 2:** HMOs, Insurance agents
- **Oct. 9:** Architects, Chambers of Commerce
- **Oct. 16:** Convention & meeting sites, Hotels, Caterers

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Notes: South Florida refers to Miami-Dade, Broward and Palm Beach counties. NR = Not ranked. NA = Not available or applicable. WND = Would not disclose.

* Stations supported = individual lines. ** Due to space constraints, not all manufacturers and services/products offered were listed for some companies. For a complete list, please contact individual companies. Last year's No. 9, Milner Voice & Data, and No. 10, Cisco, did not return survey data.

Sources: The companies

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